

KUESIONER

Dengan hormat,

Saya Novy Gunadhi sebagai mahasiswi Fakultas Bisnis Universitas Katolik Widya Mandala Surabaya dalam rangka memenuhi persyaratan tugas akhir (skripsi), saya melakukan penelitian dengan judul **Faktor-Faktor yang mempengaruhi *Impulse Buying* Pada *Carefour* di Surabaya**. Dengan ini saya meminta kesediaan Bapak/Ibu Saudara/i sekalian untuk meluangkan waktu mengisi kuesioner ini. Atas kesediaan dan waktunya saya ucapkan terima kasih.

**A. Identitas Responden**

Nama : .....

Pekerjaan : .....

Berikan tanda (X) pada jawaban yang sesuai dengan pilihan anda.

1. Jenis Kelamin :

( ) Laki-laki

( ) Perempuan

2. Umur responden :

( ) < 18 Tahun

( ) 18-25 Tahun

( ) 25-40 Tahun

( ) 40-45 Tahun

( ) > 39 Tahun

3. Berapa frekuensi melakukan belanja di *Careefour* dalam 3 bulan terakhir :

( ) < 4 kali

( ) 4 kali

( ) 5-6 kali

( ) > 6 kali

### **B. Variabel Penelitian**

Anda dapat memberikan tanda (  $\surd$  ) pada pertanyaan yang ada sesuai dengan pilihan Anda, berdasarkan keterangan berikut :

Skala Likert (1 = sangat tidak setuju) hingga (5 = sangat setuju)

STS : Sangat Tidak Setuju

TS : Tidak Setuju

N : Netral

S : Setuju

SS : Sangat Setuju

#### **1. Money Available**

No.	Pernyataan	STS	TS	N	S	SS
1.	Saya memiliki uang yang cukup untuk melakukan pembelian yang tidak terencana					
2.	Saya selalu membawa uang lebih pada saat berbelanja					
3.	Saya dapat membeli produk apapun yang saya sukai					

## 2. Shopping Enjoyment

No.	Pernyataan	STS	TS	N	S	SS
1.	Berbelanja merupakan salah satu aktifitas kesukaan saya					
2.	Berbelanja membuat saya terhibur					
3.	Berbelanja merupakan cara saya untuk menghabiskan waktu luang					

## 3. In-Store Browsing

No.	Pernyataan	STS	TS	N	S	SS
1.	Saya merasa senang hanya dengan melihat-lihat barang					
2.	Saya menghabiskan sebagian besar waktu untuk melihat-lihat barang yang sebenarnya tidak ingin dibeli					
3.	Persentase waktu yang saya habiskan untuk melihat-lihat sekeliling cukup besar					

**4. Felt Urge To Buy Impulsively**

No.	Pernyataan	STS	TS	N	S	SS
1.	Pada saat berbelanja saya melihat beberapa barang yang harus dibeli meskipun tidak ada dalam catatan belanja					
2.	saya mengalami dorongan kuat untuk membeli barang yang tidak pernah saya rencanakan sebelumnya					
3.	Pada saat berbelanja saya tiba-tiba merasa terdorong untuk membeli sesuatu					

**5. Impulse Buying**

No.	Pernyataan	STS	TS	N	S	SS
1.	Ketika saya membeli, saya merasakan dorongan secara spontan untuk membeli					
2.	Saya kesulitan mengendalikan keinginan membeli ketika melihat tawaran menarik					
3.	Saya seringkali membeli produk secara tiba-tiba tanpa perencanaan terlebih dulu					

**TERIMA KASIH**

## Lampiran 2

<b>Responden</b>	<b>MA1</b>	<b>MA2</b>	<b>MA3</b>	<b>SE1</b>	<b>SE2</b>	<b>SE3</b>	<b>ISB1</b>	<b>ISB2</b>	<b>ISB3</b>
1	3	4	3	2	3	1	3	2	3
2	4	4	3	3	3	3	4	4	3
3	3	4	3	2	3	2	4	3	3
4	4	4	3	4	4	5	3	2	2
5	2	2	2	1	2	2	4	3	2
6	4	4	4	4	4	3	4	3	4
7	4	4	3	2	3	2	3	3	2
8	3	4	2	4	3	3	3	2	4
9	4	4	2	1	1	1	2	2	1
10	2	4	4	2	2	1	2	4	1
11	2	4	2	2	2	1	3	2	4
12	4	4	5	1	2	2	3	1	2
13	5	5	3	3	4	3	3	2	2
14	3	4	4	5	5	4	4	1	3
15	4	4	3	4	3	3	3	5	4
16	4	4	2	4	4	2	4	2	2
17	4	4	3	3	3	2	4	2	2
18	4	3	2	1	1	1	4	4	1
19	4	4	3	3	2	4	2	2	2
20	4	4	2	3	4	2	4	4	4
21	5	4	3	4	5	4	2	2	2
22	2	2	2	2	1	2	2	2	2
23	4	3	4	4	3	4	4	5	4
24	4	4	2	2	2	1	3	5	4
25	4	4	4	4	3	3	4	3	4
26	4	4	3	4	4	2	4	5	4
27	4	4	4	4	4	2	4	4	3
28	4	4	4	3	3	4	4	4	3
29	4	4	3	4	3	2	4	3	3

30	3	3	1	4	2	1	4	3	4
31	4	5	1	3	4	1	4	4	2
32	4	4	2	4	4	1	1	1	2
33	4	4	3	5	4	3	3	4	5
34	4	4	5	4	5	5	4	5	5
35	4	4	2	2	3	1	3	3	3
36	2	2	2	2	1	2	2	2	2
37	4	4	3	5	4	2	4	5	4
38	5	5	4	3	3	1	4	3	2
39	4	3	3	4	4	2	3	4	4
40	4	4	2	4	3	1	4	4	3
41	4	4	2	4	4	2	4	4	5
42	5	5	5	5	5	4	5	5	4
43	4	4	3	5	4	3	4	5	4
44	5	5	4	4	4	3	4	5	3
45	2	4	2	4	3	3	4	4	3
46	4	4	4	4	4	1	4	4	3
47	4	4	3	4	4	2	4	4	4
48	4	4	1	4	3	2	4	4	3
49	4	4	3	4	3	2	3	4	4
50	4	4	4	4	4	5	5	5	4
51	4	4	3	4	4	3	4	4	3
52	5	4	2	2	2	1	2	2	3
53	4	4	2	4	3	2	4	4	2
54	4	4	3	4	4	4	5	4	4
55	5	4	3	4	4	2	4	4	3
56	4	4	2	4	4	3	4	4	5
57	5	5	3	2	3	2	2	4	2
58	5	5	4	4	4	3	4	5	4
59	4	5	3	4	4	1	4	4	4
60	4	5	2	4	4	2	4	4	5
61	4	4	2	3	3	1	4	4	5

62	5	5	4	5	4	2	5	4	4
63	4	4	3	2	2	1	2	2	1
64	4	4	1	4	3	2	4	4	4
65	4	4	3	4	3	4	4	4	4
66	4	4	3	4	3	2	4	4	3
67	4	4	3	3	4	2	4	5	3
68	4	3	4	4	4	2	4	4	3
69	4	3	2	3	4	1	4	3	4
70	4	4	1	4	2	1	4	3	4
71	4	4	2	4	3	1	4	4	3
72	4	4	2	4	3	2	2	2	2
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81	4	4	2	4	3	2	4	5	4
82	4	3	4	2	3	2	4	3	3
83	5	5	4	4	4	3	3	4	4
84	4	4	1	4	3	1	2	2	2
85	4	4	3	4	4	5	4	4	5
86	4	4	4	2	2	1	2	3	2
87	3	3	3	4	3	4	4	3	3
88	2	2	1	4	4	2	4	4	3
89	4	4	4	5	4	4	4	4	3
90	5	5	5	5	5	4	4	4	3
91	4	4	3	4	4	5	2	2	3
92	4	4	2	2	3	2	2	3	2
93	1	2	1	2	4	2	4	4	4

94	4	4	4	4	5	4	4	4	3
95	4	4	4	4	5	5	4	4	5
96	4	4	3	4	4	3	2	2	2
97	3	4	2	3	2	1	2	2	3
98	4	3	4	4	5	4	2	2	2
99	4	4	2	4	4	4	3	2	2
100	4	4	2	2	2	2	2	2	3
101	3	4	4	4	3	4	4	4	3
102	2	2	2	4	4	3	4	4	4
103	5	4	5	3	2	1	2	4	3
104	3	4	3	4	4	4	2	2	2
105	4	5	4	4	4	4	2	4	4
106	2	4	1	4	3	2	4	3	3
107	4	4	5	2	1	2	4	4	5
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109	4	5	4	4	5	3	2	2	3
110	2	4	2	4	4	4	4	5	4
111	4	4	4	4	5	3	2	2	4
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117	4	4	1	4	4	3	4	3	3
118	4	4	2	2	2	1	2	2	2
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120	5	4	4	4	3	3	4	3	4
121	4	5	2	4	3	3	4	3	4
122	4	4	3	4	4	2	4	4	5
123	5	5	4	4	4	3	4	3	3
124	4	4	5	4	4	5	4	4	5
125	5	5	4	4	5	4	2	4	4



126	4	4	5	4	4	2	4	3	4
127	4	4	5	2	3	2	4	3	3
128	5	5	5	2	3	1	3	5	4
129	5	5	5	5	4	4	4	5	4
130	5	5	5	4	3	2	3	5	4
131	5	4	5	5	4	4	2	4	4
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137	4	4	5	4	4	5	4	5	4
138	2	2	1	4	3	4	4	4	4
139	4	5	2	4	4	4	4	4	3
140	2	2	1	3	3	2	2	2	2
141	4	4	2	4	4	3	4	3	4
142	4	4	3	4	3	4	4	3	4
143	1	1	1	4	4	2	4	4	4
144	2	2	1	4	4	3	4	4	4
145	4	4	3	4	4	5	4	3	2
146	4	4	4	4	5	4	4	4	4
147	4	4	4	5	4	4	2	2	3
148	4	4	4	4	5	4	4	3	4
149	5	5	4	2	2	1	2	2	2
150	4	4	2	4	3	1	2	2	3

<b>Responden</b>	<b>FUTB1</b>	<b>FUTB2</b>	<b>FUTB3</b>	<b>IB1</b>	<b>IB2</b>	<b>IB3</b>
1	4	4	4	3	2	2
2	4	3	3	3	3	3
3	3	3	3	3	3	3
4	4	4	4	4	4	4
5	4	4	4	4	3	4
6	4	3	3	3	2	3
7	3	3	3	4	3	4
8	4	3	3	2	2	2
9	4	4	5	4	3	2
10	2	2	1	1	2	2
11	2	2	2	1	2	2
12	4	4	5	4	5	5
13	4	4	4	3	2	3
14	2	3	3	3	4	4
15	5	4	4	5	4	5
16	4	4	4	4	4	4
17	4	3	4	4	1	2
18	4	2	2	2	2	2
19	4	4	4	4	4	5
20	5	4	4	4	5	2
21	4	5	4	5	5	4
22	4	3	3	3	4	3
23	4	4	5	5	4	4
24	5	4	3	4	4	5
25	4	4	5	5	5	5
26	4	4	3	4	4	5
27	4	3	4	5	4	4
28	4	4	4	5	4	4

29	4	3	4	4	4	5
30	4	3	4	4	4	5
31	4	4	3	4	5	5
32	5	4	4	4	4	3
33	5	4	3	4	5	4
34	5	4	4	5	5	4
35	4	3	3	4	3	3
36	4	2	2	4	1	4
37	4	4	3	4	4	5
38	4	3	4	4	4	5
39	4	4	4	4	3	5
40	4	4	3	4	4	4
41	4	4	5	5	5	4
42	5	4	5	5	5	5
43	4	4	5	4	5	4
44	5	5	4	5	5	5
45	4	4	3	4	4	5
46	5	4	4	4	5	5
47	4	5	4	4	4	5
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57	4	4	3	4	4	4
58	4	4	3	4	5	4
59	4	4	5	5	5	4
60	4	4	3	4	4	5
61	5	4	5	4	4	4
62	5	5	5	5	4	5

63	4	3	2	4	4	3
64	4	4	4	5	4	5
65	5	4	3	4	5	4
66	4	3	4	4	4	3
67	4	4	3	4	4	5
68	4	4	3	4	5	4
69	4	3	4	3	4	5
70	4	5	4	5	4	5
71	4	2	4	4	3	4
72	4	4	3	4	4	3
73	4	5	4	4	5	5
74	4	3	4	4	4	5
75	4	5	4	4	5	5
76	4	4	3	4	4	5
77	5	4	2	4	3	5
78	4	4	4	5	4	4
79	4	4	3	4	3	4
80	2	2	1	3	2	4
81	4	4	5	4	5	4
82	4	4	3	4	5	5
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85	4	4	3	4	4	4
86	4	4	3	4	5	4
87	4	4	4	5	4	5
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89	4	4	5	5	4	5
90	4	4	3	5	5	5
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92	4	4	4	5	2	3
93	4	4	2	4	4	4
94	4	4	5	5	5	4
95	4	4	5	5	5	4
96	4	5	4	5	4	4

97	4	3	2	3	3	4
98	4	3	4	5	4	5
99	4	4	5	5	4	4
100	4	4	4	3	4	4
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109	4	4	5	4	5	5
110	4	4	5	4	4	5
111	4	5	4	4	5	4
112	5	4	4	5	5	5
113	4	4	3	4	4	5
114	4	4	3	5	4	4
115	4	4	3	4	5	4
116	4	3	4	4	5	4
117	4	4	3	4	5	4
118	4	3	3	4	4	3
119	4	4	2	4	1	2
120	4	4	3	4	4	5
121	4	3	3	4	4	3
122	4	3	4	5	4	3
123	4	4	3	5	4	5
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125	4	4	5	5	4	5
126	4	5	4	5	5	4
127	4	3	4	5	4	4
128	5	4	4	5	4	5
129	4	3	4	5	4	4
130	5	4	1	4	4	5

131	4	5	5	5	5	4
132	4	4	3	4	4	5
133	4	4	3	4	4	4
134	4	4	3	4	5	4
135	4	4	4	5	4	5
136	4	4	3	4	4	5
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138	4	4	3	4	4	3
139	4	4	5	5	4	5
140	4	3	4	4	4	4
141	4	4	3	4	4	4
142	4	4	5	5	4	3
143	4	3	4	4	3	2
144	4	3	4	4	4	4
145	4	3	4	4	5	5
146	4	5	5	5	4	5
147	4	4	3	4	5	4
148	4	4	4	5	4	4
149	4	2	2	3	1	4
150	4	4	4	5	4	5

### Lampiran 3

#### Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
x1.1	150	1.00	5.00	3.8800	.83481
x1.2	150	1.00	5.00	3.9533	.74489
x1.3	150	1.00	5.00	2.9667	1.20634
money available	150	1.00	5.00	3.6000	.76559
Valid N (listwise)	150				

#### Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
x2.1	150	1.00	5.00	3.5800	.93601
x2.2	150	1.00	5.00	3.4667	.93885
x2.3	150	1.00	5.00	2.6400	1.23310
shopping enjoyment	150	1.00	4.67	3.2289	.87482
Valid N (listwise)	150				

#### Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
y1.1	150	1.00	5.00	3.4533	.88679
y1.2	150	1.00	5.00	3.4400	1.03288
y1.3	150	1.00	5.00	3.2467	.97579
In store browsing	150	1.33	4.67	3.3800	.79430
Valid N (listwise)	150				

### Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
y2.1	150	2.00	5.00	4.0400	.48990
y2.2	150	2.00	5.00	3.7533	.68480
y2.3	150	1.00	5.00	3.6533	.92676
felt urge to buy impulsive	150	1.67	5.00	3.8156	.53726
Valid N (listwise)	150				

### Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
y3.1	150	1.00	5.00	4.1867	.74534
y3.2	150	1.00	5.00	3.9867	.95529
y3.3	150	2.00	5.00	4.1400	.86723
impulse buying	150	1.67	5.00	4.1044	.68882
Valid N (listwise)	150				



## Lampiran 4

### **Analysis Summary**

#### **Date and Time**

Date: 05 Desember 2011

Time: 13:28:02

#### **Title**

Sem: 05 Desember 2011 13:28

#### **Notes for Group (Group number 1)**

The model is recursive.

Sample size = 150

#### **Variable Summary (Group number 1)**

#### **Your model contains the following variables (Group number 1)**

Observed, endogenous variables

SE1

SE2

SE3

ISB1

ISB2

ISB3

FUTB1

FUTB2

FUTB3

IB1

IB2

IB3

MA3

MA2

MA1

Unobserved, endogenous variables

SE  
ISB  
FUTB  
IB  
MA  
Unobserved, exogenous variables  
e1  
e2  
e3  
e5  
e6  
e7  
e9  
e10  
e11  
e13  
e14  
e15  
e19  
e18  
e17  
e4  
e8  
e12  
e16  
e20

### **Variable counts (Group number 1)**

Number of variables in your model:	40
Number of observed variables:	15
Number of unobserved variables:	25
Number of exogenous variables:	20
Number of endogenous variables:	20

### Parameter summary (Group number 1)

	Weights	Covariances	Variances	Means	Intercepts	Total
Fixed	25	0	0	0	0	25
Labeled	0	0	0	0	0	0
Unlabeled	15	0	20	0	0	35
Total	40	0	20	0	0	60

### Assessment of normality (Group number 1)

Variable	min	max	skew	c.r.	kurtosis	c.r.
MA1	1,000	5,000	-,431	-1,311	,812	1,531
MA2	1,000	5,000	-,196	-2,256	,447	2,119
MA3	1,000	5,000	,087	,435	-,963	-2,407
IB3	2,000	5,000	-,893	-1,464	,227	,569
IB2	1,000	5,000	-,178	-1,892	,346	1,366
IB1	1,000	5,000	-1,290	-2,451	3,519	8,797
FUTB3	1,000	5,000	-,429	-2,143	,016	,040
FUTB2	2,000	5,000	-,651	-3,255	,635	1,587
FUTB1	2,000	5,000	-1,277	-6,386	7,231	18,078
ISB3	1,000	5,000	-,248	-1,241	-,582	-1,456
ISB2	1,000	5,000	-,334	-1,668	-,805	-2,011
ISB1	1,000	5,000	-,785	-3,927	-,633	-1,582
SE3	1,000	5,000	,322	1,610	-,953	-2,383
SE2	1,000	5,000	-,562	-2,812	,081	,203
SE1	1,000	5,000	-,948	-4,738	,277	,693
Multivariate					26,505	7,187

**Observations farthest from the centroid (Mahalanobis distance)  
(Group number 1)**

Observation number	Mahalanobis d-squared	p1	p2
10	53,427	,000	,000
11	36,737	,001	,019
14	34,890	,003	,007
18	32,472	,006	,010
93	32,212	,006	,002
12	32,179	,006	,000
80	31,784	,007	,000
119	30,519	,010	,000
107	29,320	,015	,000
143	29,104	,016	,000
36	28,545	,018	,000
69	25,354	,045	,041
9	24,950	,051	,042
77	24,875	,052	,024
8	24,204	,062	,045
32	24,192	,062	,024
17	23,478	,075	,055
13	22,623	,092	,153
130	22,615	,093	,101
52	22,334	,099	,108
131	21,765	,114	,190
70	21,597	,119	,175
149	21,343	,126	,188
110	20,857	,141	,290
5	20,801	,143	,237
20	20,111	,168	,461
1	19,976	,173	,441
92	19,919	,175	,387
22	19,395	,196	,570
98	18,988	,214	,696
103	18,474	,239	,844
116	18,452	,240	,801

Observation number	Mahalanobis d-squared	p1	p2
62	18,351	,245	,786
125	18,263	,249	,765
106	18,226	,251	,720
31	18,147	,255	,693
113	17,870	,270	,763
49	17,700	,279	,782
82	17,598	,284	,772
128	17,510	,289	,756
126	17,459	,292	,722
21	17,415	,295	,682
79	17,229	,305	,718
109	17,195	,307	,674
105	17,148	,310	,635
46	17,057	,315	,622
127	16,836	,329	,685
45	16,762	,333	,664
111	16,655	,340	,663
108	16,548	,347	,663
24	16,489	,350	,634
30	16,406	,356	,620
145	15,897	,389	,836
63	15,852	,392	,812
71	15,777	,397	,800
39	15,762	,398	,758
138	15,467	,418	,850
57	15,397	,423	,838
122	15,364	,426	,810
73	15,309	,429	,791
121	15,292	,431	,749
61	15,123	,443	,789
59	14,956	,455	,824
91	14,678	,475	,897
86	14,676	,475	,865
19	14,661	,476	,833
6	14,633	,478	,803

Observation number	Mahalanobis d-squared	p1	p2
124	14,596	,481	,775
88	14,515	,487	,771
100	14,487	,489	,735
34	14,313	,502	,783
76	14,051	,522	,865
140	13,995	,526	,852
23	13,820	,539	,887
101	13,762	,544	,876
38	13,684	,550	,873
112	13,590	,557	,876
33	13,414	,570	,908
84	13,351	,575	,900
129	13,201	,587	,921
102	12,998	,602	,949
147	12,925	,608	,947
68	12,851	,614	,945
65	12,770	,620	,944
81	12,674	,627	,947
135	12,541	,638	,957
42	12,539	,638	,939
144	12,299	,656	,969
150	12,263	,659	,961
137	12,210	,663	,956
104	12,179	,665	,945
43	12,178	,665	,924
142	12,113	,670	,918
139	11,976	,681	,933
60	11,743	,698	,964
85	11,573	,711	,976
120	11,481	,718	,977
97	11,464	,719	,968
96	11,294	,731	,979
75	10,786	,768	,998

**Estimates (Group number 1 - Default model)**

**Scalar Estimates (Group number 1 - Default model)**

**Maximum Likelihood Estimates**

**Regression Weights: (Group number 1 - Default model)**

			Estimate	S.E.	C.R.	P	Label
ISB	<---	SE	,411	,087	4,723	***	par_11
FUTB	<---	ISB	,194	,056	3,436	***	par_12
IB	<---	FUTB	1,735	,356	4,878	***	par_13
IB	<---	SE	,238	,063	3,769	***	par_14
IB	<---	MA	,133	,068	2,963	***	par_15
SE1	<---	SE	1,000				
SE2	<---	SE	,994	,111	8,989	***	par_1
SE3	<---	SE	1,012	,139	7,300	***	par_2
ISB1	<---	ISB	1,000				
ISB2	<---	ISB	1,263	,167	7,562	***	par_3
ISB3	<---	ISB	1,049	,167	6,283	***	par_4
FUTB1	<---	FUTB	1,000				
FUTB2	<---	FUTB	1,768	,326	5,415	***	par_5
FUTB3	<---	FUTB	2,208	,443	4,984	***	par_6
IB1	<---	IB	1,000				
IB2	<---	IB	1,176	,147	7,984	***	par_7
IB3	<---	IB	,840	,132	6,353	***	par_8
MA1	<---	MA	1,000				
MA2	<---	MA	,920	,151	6,086	***	par_9
MA3	<---	MA	1,283	,244	5,252	***	par_10

**Standardized Regression Weights: (Group number 1 - Default model)**

			Estimate
ISB	<---	SE	,509
FUTB	<---	ISB	,466
IB	<---	FUTB	,860

			Estimate
IB	<---	SE	,351
IB	<---	MA	,155
SE1	<---	SE	,827
SE2	<---	SE	,819
SE3	<---	SE	,635
ISB1	<---	ISB	,705
ISB2	<---	ISB	,765
ISB3	<---	ISB	,673
FUTB1	<---	FUTB	,532
FUTB2	<---	FUTB	,673
FUTB3	<---	FUTB	,621
IB1	<---	IB	,738
IB2	<---	IB	,672
IB3	<---	IB	,521
MA3	<---	MA	,509
MA2	<---	MA	,757
MA1	<---	MA	,943

**Variances: (Group number 1 - Default model)**

	Estimate	S.E.	C.R.	P	Label
e4	,595	,109	5,481	***	par_16
e8	,288	,074	3,878	***	par_17
e12	,053	,018	2,998	,003	par_18
e20	,374	,124	3,008	,003	par_19
e16	-,008	,029	-,274	,784	par_20
e1	,275	,060	4,554	***	par_21
e2	,288	,060	4,776	***	par_22
e3	,900	,121	7,451	***	par_23
e5	,393	,064	6,127	***	par_24
e6	,440	,088	4,992	***	par_25
e7	,518	,081	6,375	***	par_26
e9	,171	,022	7,631	***	par_27
e10	,255	,040	6,354	***	par_28
e11	,524	,074	7,071	***	par_29



	Estimate	S.E.	C.R.	P	Label
e13	,230	,036	6,326	***	par_30
e14	,461	,065	7,140	***	par_31
e15	,520	,067	7,764	***	par_32
e19	1,072	,135	7,937	***	par_33
e18	,235	,049	4,805	***	par_34
e17	,077	,080	,970	,332	par_35

**Squared Multiple Correlations: (Group number 1 - Default model)**

	Estimate
SE	,000
ISB	,259
MA	,000
FUTB	,217
IB	1,029
MA1	,889
MA2	,574
MA3	,259
IB3	,271
IB2	,452
IB1	,545
FUTB3	,386
FUTB2	,453
FUTB1	,283
ISB3	,452
ISB2	,585
ISB1	,497
SE3	,404
SE2	,671
SE1	,684



	S E	I S B	M A	F U T B	I B	M A 1	M A 2	M A 3	I B 3	I B 2	I B 1	F U T B 3	F U T B 2	F U T B 1	I S B 3	I S B 2	I S B 1	S E 3	S E 2	S E 1
A 3	0	0	3	0	0	4	3	,												
	0	0	7	0	5	8	4	4												
	0	0	4	0	0	0	4	4												
								6												
I B 3	,	,	,	,	,	,	,	,	,											
	1	1	0	1	2	0	0	0	7											
	8	5	4	0	3	5	3	4	1											
	8	9	2	8	1	4	8	2	4											
I B 2	,	,	,	,	,	,	,	,	,	,										
	2	2	0	1	3	0	0	0	2	8										
	6	2	5	5	2	7	5	5	7	4										
	4	3	9	1	3	5	4	9	2	1										
I B 1	,	,	,	,	,	,	,	,	,	,	,									
	2	1	0	1	2	0	0	0	2	3	5									
	2	8	5	2	7	6	4	5	3	2	0									
	4	9	0	8	5	4	6	0	1	3	5									
F U T B 3	,	,	,	,	,	,	,	,	,	,	,	,								
	1	1	0	1	2	0	0	0	2	3	2	8								
	0	6	0	4	8	0	0	0	3	3	8	5								
	5	7	0	9	4	0	0	0	8	4	4	3								
F U T B 2	,	,	,	,	,	,	,	,	,	,	,	,								
	0	1	0	1	2	0	0	0	1	2	2	2	4							
	8	3	0	1	2	0	0	0	9	6	2	6	6							
	4	3	0	9	7	0	0	0	1	7	7	4	6							
F U T B 1	,	,	,	,	,	,	,	,	,	,	,	,	,							
	0	0	0	0	1	0	0	0	1	1	1	1	2							
	4	7	0	6	2	0	0	0	0	5	2	4	1	3						
	7	5	0	8	8	0	0	0	8	1	8	9	9	8						
I S B 3	,	,	,	,	,	,	,	,	,	,	,	,	,	,	,					
	2	4	0	0	1	0	0	0	1	2	1	1	1	0	9					
	5	0	0	7	9	0	0	0	6	3	9	7	4	7	4					
	7	8	0	9	8	0	0	0	7	3	8	5	0	9	6					







	S E	I S B	M A	F U T B	I B	M A 1	M A 2	M A 3	I B 3	I B 2	I B 1	F U T B 3	F U T B 2	F U T B 1	I S B 3	I S B 2	I S B 1	S E 3	S E 2	S E 1	
3	2	3	0	3	9	0	0	0	3	2	7	5	1	7	0						
I S B 2	,	,	,	,	,	,	,	,	,	,	,	,	,	,	,	,	1				
	3	7	0	3	4	0	0	0	2	2	3	2	2	1	5	0					
	8	6	0	5	4	0	0	0	3	9	2	2	4	8	1	0					
	9	5	0	6	2	0	0	0	1	8	7	1	0	9	4	0					
I S B 1	,	,	,	,	,	,	,	,	,	,	,	,	,	,	,		1				
	3	7	0	3	4	0	0	0	2	2	3	2	2	1	4	5	0				
	5	0	0	2	0	0	0	0	1	7	0	0	2	7	7	3	0				
	9	5	0	8	8	0	0	0	3	4	1	4	1	5	4	9	0				
S E 3	,	,	,	,	,	,	,	,	,	,	,	,	,	,	,			1			
	6	3	0	1	3	0	0	0	1	2	2	0	1	0	2	2	2	0			
	3	2	0	5	5	0	0	0	8	3	6	9	0	8	1	4	2	0			
	5	3	0	0	2	0	0	0	4	7	0	3	1	0	7	7	8	0			
S E 2	,	,	,	,	,	,	,	,	,	,	,	,	,	,	,				1		
	8	4	0	1	4	0	0	0	2	3	3	1	1	1	2	3	2	5	0		
	1	1	0	9	5	0	0	0	3	0	3	2	3	0	8	1	9	2	0		
	9	7	0	4	4	0	0	0	7	5	5	1	1	3	0	9	4	1	0		
S E 1	,	,	,	,	,	,	,	,	,	,	,	,	,	,	,					1	
	8	4	0	1	4	0	0	0	2	3	3	1	1	1	2	3	2	5	6	0	
	2	2	0	9	5	0	0	0	3	0	3	2	3	0	8	2	9	2	7	0	
	7	1	0	6	8	0	0	0	9	8	8	2	2	4	3	2	7	5	7	0	

### Implied Covariances (Group number 1 - Default model)

	M A 1	M A 2	M A 3	I B 3	I B 2	I B 1	F U T B 3	F U T B 2	F U T B 1	I S B 3	I S B 2	I S B 1	S E 3	S E 2	S E 1
M A 1	, 6 9 2														
M A 2	, 4 4 1	, 5 5 1													
M A 3	, 4 8 0	, 3 4 4	, 4 4 6												
I B 3	, 0 5 4	, 0 3 8	, 0 4 2	, 7 1 4											
I B 2	, 0 7 5	, 0 5 4	, 0 5 9	, 2 7 2	, 8 4 1										
I B 1	, 0 6 4	, 0 4 6	, 0 5 0	, 2 3 1	, 3 2 3	, 5 0 5									
F U T B 3	, 0 0 0	, 0 0 0	, 0 0 0	, 2 3 8	, 3 3 4	, 2 8 4	, 8 5 3								
F U U	, 0 0	, 0 0	, 0 0	, 1 2	, 2 2	, 2 2	, 6 6	, 4 6							



	M A 1	M A 2	M A 3	I B 3	I B 2	I B 1	F U T B 3	F U T B 2	F U T B 1	I S B 3	I S B 2	I S B 1	S E 3	S E 2	S E 1	
T B 2	0	0	0	9	6	2	4	6								
F U T B 1	, 0	, 0	, 0	, 1	, 1	, 1	, 1 4	, 1 1	, 2 3							
I S B 3	0 0 0	0 0 0	0 0 0	8 1 8	5 1 8	2 2 8	9 9 5	9 9 0	8	, 9 4 6						
I S B 2	, 0 0 0	, 0 0 0	, 0 0 0	, 2 0 1	, 2 8 1	, 2 3 9	, 2 1 0	, 1 6 8	, 0 9 5	, 5 1 5	1	, 0 6 0				
I S B 1	, 0 0 0	, 0 0 0	, 0 0 0	, 1 5 9	, 2 2 3	, 1 8 9	, 1 6 7	, 1 3 3	, 0 7 5	, 4 0 8	, 4 9 1	, 7 8 1				
S E 3	, 0 0 0	, 0 0 0	, 0 0 0	, 1 9 1	, 2 6 7	, 2 2 7	, 1 0 6	, 0 8 5	, 0 4 8	, 2 6 0	, 3 1 3	, 2 4 8	1	, 5 1 0		
S E 2	, 0 0 0	, 0 0 0	, 0 0 0	, 1 8 7	, 2 6 2	, 2 2 3	, 1 0 4	, 0 8 3	, 0 4 7	, 2 5 5	, 3 0 7	, 2 4 3		, 5 9 9	, 8 7 6	
S E 1	, 0 0 0	, 0 0 0	, 0 0 0	, 1 8 8	, 2 6 4	, 2 2 4	, 1 0 5	, 0 8 4	, 0 4 7	, 2 5 7	, 3 0 9	, 2 4 5		, 6 0 2	, 5 9 1	, 8 7 0



	M A 1	M A 2	M A 3	I B 3	I B 2	I B 1	F U T B 3	F U T B 2	F U T B 1	I S B 3	I S B 2	I S B 1	S E 3	S E 2	S E 1
B 3	0	0	0	5	4	2	0								
F U T B 2	, 0	, 0	, 0	, 3	, 4	, 4	, 4	1, 0							
F U T B 1	0 0	0 0	0 0	3 1	2 7	6 8	8 8	0 0							
I S B 3	, 0	, 0	, 0	, 2	, 2	, 2	, 1	, 2	1, 0						
I S B 2	0 0	0 0	0 0	6 1	3 7	7 0	3 1	, 3	, 5	1, 0					
I S B 1	, 0	, 0	, 0	, 0	, 6	, 8	, 5	, 1	, 6	1 0					
S E 3	, 0	, 0	, 0	, 1	, 2	, 2	, 0	, 2	, 7	, 4	1 0				
S E 2	0 0	0 0	0 0	3 4	2 7	3 0	4 1	1 1	7 5	0 4					



	M A 1	M A 2	M A 3	I B 3	I B 2	I B 1	F U T B 3	F U T B 2	F U T B 1	I S B 3	I S B 2	I S B 1	S E 3	S E 2	S E 1
2	7	7	0	1	6										
	7	2	8	0	5										
I B 1	,	,	,	,	,	,									
	1	0	1	0	0	0									
	2	4	6	7	1	4									
	5	3	3	0	2	7									
F U T B 3	,	,	,	-	,	,	,								
	0	0	1	0	0	1	,0								
	7	6	2	5	3	1	0								
	8	4	2	6	5	4	0								
F U T B 2	,	,	,	,	,	,	-								
	1	0	1	0	0	0	,0	,0							
	1	9	2	2	6	1	0	0							
	7	5	5	4	3	9	2	0							
F U T B 1	,	,	,	-	,	,	-								
	1	0	0	0	0	0	,0	,0	,0						
	1	6	8	0	0	3	2	1	0						
	1	2	1	7	3	1	9	1	0						
I S B 3	,	,	,	,	,	,	-								
	0	0	1	0	0	0	,0	,0	,0	,					
	3	5	7	0	8	4	7	4	4	0					
	0	2	5	6	3	5				0					
I S B 2	,	,	,	-	,	,	-								
	1	1	2	0	0	0	,1	,0	,0	,	,				
	1	1	4	3	0	0	1	0	4	0	0				
	9	4	8	8	8	8	1	6		0	0				
I S B 1	-	,	,	-	-	-	-								
	,0	0	,0	,0	,0	,0	,0	,0	,0	,0	,0	,0			
	0	2	1	0	0	0	2	3	4	0	5	0			
	0	1	5	2	0	8	3	5	7	2	0	0			



	M A 1	M A 2	M A 3	I B 3	I B 2	I B 1	F U T B 3	F U T B 2	F U T B 1	I S B 3	I S B 2	I S B 1	S E 3	S E 2	S E 1
3	0	8	0												
	3	7	0												
	9														
	2	2	1												
I B 3	,	,	,	,											
	0	0	7	4											
	1	9	1	0											
	7	9	5	0											
	1	1	1	1											
I B 2	,	,	,	,	,										
	2	2	1	6	6										
	1	8	9	4	6										
	9	9	0	0	7										
	2		2	1											
I B 1	,	,	,	,	,	,									
	5	9	3	3	2	8									
	7	8	2	2	0	0									
	0	9	6	3	8	3									
F U T B 3	1	1	1	-		1									
	,	,	,	,	,	,	,0								
	2	1	3	8	4	9	0								
	4	3	3	4	7	5	0								
	5	6	9	2	0	3									
F U T B 2	2	2	1		1										
	,	,	,	,	,	,	-								
	5	2	8	4	1	4	,0								
	1	9	6	8	2	3	4	,0							
	6	2	1	0	8	2	3	0							
F U T B 1	3	2	1	-		1									
	,	,	,	,	,	,	-								
	3	0	6	1	0	0	,7	,3							
	4	8	9	9	7	1	3	6	,0						
	9	3	1	4	2	5	4	3	0						
I S	,	,	1	,	1	-	,2	,6	1,	,					
	4	8	,	0	,	,	3	1	1	0					

	M A 1	M A 2	M A 3	I B 3	I B 2	I B 1	F U T B 3	F U T B 2	F U T B 1	I S B 3	I S B 2	I S B 1	S E 3	S E 2	S E 1
B 3	4 7	7 1	8 2	8 0	1 0	7 5	3	7	2 5	0 0					
I S B 2	1 7 0 3	1 8 1 9	2 4 4 6	, 5 1 8	, 1 0 4	- - 3 8	- 1, 3 2	- ,1 0 9	1, 2 8 5	- , 1 0 9	, 0 0 0				
I S B 1	- 0 9 3	, 3 9 4	, 1 7 4	- , 4 6 3	- , 0 4 5	1 , 4 9 7	- ,3 3 3	- ,6 8 8	- 1, 3 0 6	- , 3 3 7	, 5 8 9	, 0 0 0			
S E 3	, 5 9 8	, 6 6 7	4 , 0 3 1	, 2 2 9	1 , 7 0 1	1 , 4 4 5	3, 0 2 4	1, 9 2 4	- ,2 7 7	, 3 5 5	1 , 4 4 5	- , 6 3 3	, 0 0 0		
S E 2	2 , 4 4 6	2 , 6 0 8	2 , 9 1 7	, 7 1 5	2 , 0 5 1	1 , 2 2 0	2, 8 6 5	2, 8 7 6	,7 3 1	, 5 5 8	- 1 , 9 4	- , 3 9 6	, 2 1 4	, 0 0 0	
S E 1	2 , 4 8	2 , 1 2	1 , 6 6 1	1 , 2 6 3	1 , 5 9 9	1 , 0 6 1	2, 0 1 0	2, 5 1 8	,7 8 2	1 , 5 5 7	- , 5 3 2	- , 0 1 1	- , 1 9 1	- , 0 2 2	, 0 0 0



**Factor Score Weights (Group number 1 - Default model)**

	M A 1	M A 2	M A 3	I B 3	I B 2	I B 1	F U B 3	F U B 2	F U B 1	I S B 3	I S B 2	I S B 1	S E 3	S E 2	S E 1
S E	- 0 1 1	- 0 3	- 0 1	, 0 5	, 0 0	, 0 8	- ,0 1 8	- ,0 3 0	- ,0 2 6	, 0 1 9	, 0 2 7	, 0 2 4	, 1 0 5	, 3 2 3	, 3 2 0
I S B	- 0 6	- 0 1	, 0 0	, 0 5	, 0 3	, 0 9	,0 1 5	,0 2 5	,0 2 1	, 1 6 7	, 2 3 6	, 2 1 0	, 0 1 1	, 0 3 3	, 0 3 4
M A	, 5 8 1	, 1 3 7	, 0 3 3	, 0 0 5	, 0 0 8	, 0 1 3	- ,0 0 4	- ,0 0 7	- ,0 0 6	- 0 0 1	- 0 0 1	- 0 0 1	- 0 0 1	- 0 0 2	- 0 0 2
F U T B	- 0 1 7	- 0 0 4	- 0 0 1	, 0 4 0	, 0 6 3	, 1 0 7	,0 5 8	,0 9 6	,0 8 1	, 0 0 7	, 0 1 0	, 0 0 9	- 0 0 5	- 0 1 5	- 0 1 6
I B	, 0 4 9	, 0 1 2	, 0 0 3	, 0 6 7	, 1 0 6	, 1 8 1	,1 0 4	,1 7 0	,1 4 4	, 0 1 8	, 0 2 6	, 0 2 3	, 0 1 8	, 0 5 4	, 0 5 7

**Total Effects (Group number 1 - Default model)**

	SE	ISB	MA	FUTB	IB
ISB	,411	,000	,000	,000	,000
FUTB	,080	,194	,000	,000	,000
IB	,377	,337	,133	1,735	,000
MA1	,000	,000	1,283	,000	,000
MA2	,000	,000	,920	,000	,000
MA3	,000	,000	1,000	,000	,000
IB3	,316	,283	,112	1,457	,840
IB2	,443	,396	,157	2,041	1,176
IB1	,377	,337	,133	1,735	1,000
FUTB3	,176	,428	,000	2,208	,000
FUTB2	,141	,343	,000	1,768	,000
FUTB1	,080	,194	,000	1,000	,000
ISB3	,431	1,049	,000	,000	,000
ISB2	,519	1,263	,000	,000	,000
ISB1	,411	1,000	,000	,000	,000
SE3	1,012	,000	,000	,000	,000
SE2	,994	,000	,000	,000	,000
SE1	1,000	,000	,000	,000	,000

**Standardized Total Effects (Group number 1 - Default model)**

	SE	ISB	MA	FUTB	IB
ISB	,509	,000	,000	,000	,000
FUTB	,237	,466	,000	,000	,000
IB	,554	,400	,155	,860	,000
MA1	,000	,000	,943	,000	,000
MA2	,000	,000	,757	,000	,000
MA3	,000	,000	,509	,000	,000
IB3	,289	,209	,081	,448	,521
IB2	,373	,269	,104	,578	,672
IB1	,409	,295	,115	,634	,738
FUTB3	,147	,289	,000	,621	,000
FUTB2	,159	,313	,000	,673	,000

	SE	ISB	MA	FUTB	IB
FUTB1	,126	,248	,000	,532	,000
ISB3	,342	,673	,000	,000	,000
ISB2	,389	,765	,000	,000	,000
ISB1	,359	,705	,000	,000	,000
SE3	,635	,000	,000	,000	,000
SE2	,819	,000	,000	,000	,000
SE1	,827	,000	,000	,000	,000

**Direct Effects (Group number 1 - Default model)**

	SE	ISB	MA	FUTB	IB
ISB	,411	,000	,000	,000	,000
FUTB	,000	,194	,000	,000	,000
IB	,238	,000	,133	1,735	,000
MA1	,000	,000	1,283	,000	,000
MA2	,000	,000	,920	,000	,000
MA3	,000	,000	1,000	,000	,000
IB3	,000	,000	,000	,000	,840
IB2	,000	,000	,000	,000	1,176
IB1	,000	,000	,000	,000	1,000
FUTB3	,000	,000	,000	2,208	,000
FUTB2	,000	,000	,000	1,768	,000
FUTB1	,000	,000	,000	1,000	,000
ISB3	,000	1,049	,000	,000	,000
ISB2	,000	1,263	,000	,000	,000
ISB1	,000	1,000	,000	,000	,000
SE3	1,012	,000	,000	,000	,000
SE2	,994	,000	,000	,000	,000
SE1	1,000	,000	,000	,000	,000

**Standardized Direct Effects (Group number 1 - Default model)**

	SE	ISB	MA	FUTB	IB
ISB	,509	,000	,000	,000	,000
FUTB	,000	,466	,000	,000	,000
IB	,351	,000	,155	,860	,000
MA1	,000	,000	,943	,000	,000
MA2	,000	,000	,757	,000	,000
MA3	,000	,000	,509	,000	,000
IB3	,000	,000	,000	,000	,521
IB2	,000	,000	,000	,000	,672
IB1	,000	,000	,000	,000	,738
FUTB3	,000	,000	,000	,621	,000
FUTB2	,000	,000	,000	,673	,000
FUTB1	,000	,000	,000	,532	,000
ISB3	,000	,673	,000	,000	,000
ISB2	,000	,765	,000	,000	,000
ISB1	,000	,705	,000	,000	,000
SE3	,635	,000	,000	,000	,000
SE2	,819	,000	,000	,000	,000
SE1	,827	,000	,000	,000	,000

**Indirect Effects (Group number 1 - Default model)**

	SE	ISB	MA	FUTB	IB
ISB	,000	,000	,000	,000	,000
FUTB	,080	,000	,000	,000	,000
IB	,138	,337	,000	,000	,000
MA1	,000	,000	,000	,000	,000
MA2	,000	,000	,000	,000	,000
MA3	,000	,000	,000	,000	,000
IB3	,316	,283	,112	1,457	,000
IB2	,443	,396	,157	2,041	,000
IB1	,377	,337	,133	1,735	,000
FUTB3	,176	,428	,000	,000	,000
FUTB2	,141	,343	,000	,000	,000

	SE	ISB	MA	FUTB	IB
FUTB1	,080	,194	,000	,000	,000
ISB3	,431	,000	,000	,000	,000
ISB2	,519	,000	,000	,000	,000
ISB1	,411	,000	,000	,000	,000
SE3	,000	,000	,000	,000	,000
SE2	,000	,000	,000	,000	,000
SE1	,000	,000	,000	,000	,000

**Standardized Indirect Effects (Group number 1 - Default model)**

	SE	ISB	MA	FUTB	IB
ISB	,000	,000	,000	,000	,000
FUTB	,237	,000	,000	,000	,000
IB	,204	,400	,000	,000	,000
MA1	,000	,000	,000	,000	,000
MA2	,000	,000	,000	,000	,000
MA3	,000	,000	,000	,000	,000
IB3	,289	,209	,081	,448	,000
IB2	,373	,269	,104	,578	,000
IB1	,409	,295	,115	,634	,000
FUTB3	,147	,289	,000	,000	,000
FUTB2	,159	,313	,000	,000	,000
FUTB1	,126	,248	,000	,000	,000
ISB3	,342	,000	,000	,000	,000
ISB2	,389	,000	,000	,000	,000
ISB1	,359	,000	,000	,000	,000
SE3	,000	,000	,000	,000	,000
SE2	,000	,000	,000	,000	,000
SE1	,000	,000	,000	,000	,000

### Minimization History (Default model)

Iteration		Negative eigenvalues	Condition #	Smallest eigenvalue	Diameter	F	NTRIES	Ratio
0	E	10		-.303	9999,000	942,075	0	9999,000
1	e*	3		-.114	2,398	438,789	20	,630
2	E	1		-.065	1,018	275,300	4	,857
3	E	0	44,383		,868	199,890	5	,814
4	E	0	61,935		,957	183,930	1	,477
5	E	0	117,231		,495	159,891	1	1,046
6	E	0	140,665		,194	158,534	1	1,069
7	e	0	164,271		,091	158,464	1	1,042
8	e	0	178,333		,009	158,463	1	1,007
9	e	0	179,510		,000	158,463	1	1,000

**Model Fit Summary**

**CMIN**

Model	NPAR	CMIN	DF	P	CMIN/DF
Default model	35	158,463	85	,000	1,864
Saturated model	120	,000	0		
Independence model	15	881,046	105	,000	8,391

**RMR, GFI**

Model	RMR	GFI	AGFI	PGFI
Default model	,031	,879	,830	,623
Saturated model	,000	1,000		
Independence model	,239	,429	,347	,375

**Baseline Comparisons**

Model	NFI Delta1	RFI rho1	IFI Delta2	TLI rho2	CFI
Default model	,820	,778	,908	,883	,905
Saturated model	1,000		1,000		1,000
Independence model	,000	,000	,000	,000	,000

**Parsimony-Adjusted Measures**

Model	PRATIO	PNFI	PCFI
Default model	,810	,664	,733
Saturated model	,000	,000	,000
Independence model	1,000	,000	,000

## NCP

Model	NCP	LO 90	HI 90
Default model	73,463	41,887	112,860
Saturated model	,000	,000	,000
Independence model	776,046	685,048	874,506

## FMIN

Model	FMIN	F0	LO 90	HI 90
Default model	1,064	,493	,281	,757
Saturated model	,000	,000	,000	,000
Independence model	5,913	5,208	4,598	5,869

## RMSEA

Model	RMSEA	LO 90	HI 90	PCLOSE
Default model	,056	,058	,094	,013
Independence model	,223	,209	,236	,000

## AIC

Model	AIC	BCC	BIC	CAIC
Default model	228,463	236,884	333,835	368,835
Saturated model	240,000	268,872	601,276	721,276
Independence model	911,046	914,655	956,206	971,206

## ECVI

Model	ECVI	LO 90	HI 90	MECVI
Default model	1,533	1,321	1,798	1,590
Saturated model	1,611	1,611	1,611	1,805
Independence model	6,114	5,504	6,775	6,139



## HOELTER

Model	HOELTER .05	HOELTER .01
Default model	102	112
Independence model	22	24

## Lampiran 6

